STATE OF ARIZONA FILED

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STATE OF ARIZONA

DEPARTMENT OF INSURANCE

DEPT OF INSURANCE

| In the Matter of: |) | Docket No. 07A-005-INS |
|--|------------------|------------------------|
| LOSS RATIO STANDARDS AND PRIMA FACIE RATES FOR CREDIT PROPERTY INSURANCE AND CREDIT UNEMPLOYMENT INSURANCE |)))) | ORDER |

Pursuant to A.R.S. §20-1621.05(B), the Director shall, at least once every three years, establish by order a loss ratio standard for credit property and credit unemployment insurance. Concurrently, pursuant to A.R.S. §20-1621.05(C), the Director shall, by order, establish prima facie rates for both credit property and credit unemployment insurance.

On October 15, 2003, the Director issued an Order In The Matter Of Loss Ratio Standards and *Prima Facie* Rates for Credit Property Insurance and Credit Unemployment Insurance, Docket No. 03A-092-INS ("the 2003 Order"). The 2003 Order established a loss ratio standard of 50% for credit property and credit unemployment insurance to be effective January 15, 2004. The Director also established via the 2003 Order *prima facie* rates for credit property insurance and credit unemployment insurance as set forth in Exhibits A and B to the 2003 Order.

After due consideration of the enumerated factors in A.R.S. §20-1621.05, the Director enters the following Order:

- 1. The loss ratio standard for both credit property and credit unemployment insurance shall remain at 50%;
- 2. The *prima facie* rates for credit property insurance set forth in Exhibit A remain unchanged from the 2003 Order;

3600-Route 66 Neptune, NJ 07754

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| 2 | American Reliable Insurance Company 11222 Quail Roost Drive Miami, FL 33157-6596 |
|----|--|
| 3 | |
| 4 | Brendan Leonard, State Filings American Security Insurance Company 11222 Quail Roost Drive |
| 5 | Miami, FL 33157-6596 |
| 6 | William Departie, Assistant Vice President Balboa Insurance Company |
| 7 | P.O. Box 19702 Irvine, CA 92623-9702 |
| 8 | Roger McLendon |
| 9 | Sr. Policy Drafter & Compliance Specialist Central States Indemnity Company of Omaha |
| 10 | Post Office Box 34888 Omaha, NE 68134-0888 |
| 11 | Gale Powell |
| 12 | Centurion Casualty Company 800 Walnut Street |
| 13 | Des Moines, IA 50309 |
| 14 | Jane M. Abed Founders Insurance Company |
| 15 | 1645 E. Birchwood Ave. Des Plaines, IL 60018 |
| 16 | Donna L. DiMatteo, CPCU |
| 17 | Senior Compliance Officer HSBC Insurance Company of Delaware (FNA Service General Insurance Company) |
| 18 | 200 Somerset Corporate Blvd, Suite 100 Bridgewater, NJ 08807 |
| 19 | |
| 20 | Susan E. Tucker Regulatory Specialist Lyndon Property Insurance Company |
| 21 | 14755 North Outer Forth St. Louis, MO 63017 |
| 22 | |

| 1 | Brendan Leonard, State Filings Standard Guaranty Insurance Company |
|----|--|
| 2 | 11222 Quail Roost Drive Miami, FL 33157-6596 |
| 3 | Brian Kasper |
| 4 | Stonebridge Casualty Insurance Company 2700 W. Plano Parkway |
| 5 | Plano, TX 75075-8200 |
| 6 | Brendan Leonard Voyager Property and Casualty Ins. Co. |
| 7 | 11222 Quail Roost Drive Miami, FL 33157-6596 |
| 8 | Gerard Lunemann, Compliance |
| 9 | Wesco Insurance Company (Household Insurance Group) |
| 10 | 200 Somerset Corporate Blvd., Suite 100 Bridgewater, NJ 08807 |
| 11 | Deanna K. Yarbrough, Director |
| 12 | Yosemite Insurance Company P.O. Box 159 |
| 13 | Evansville, IN 47701-0159 |
| 14 | Beverly Pippin Zale Indemnity Company |
| 15 | 901 W. Walnut Lane Irving, TX 75038 1003I |
| 16 | Gerrie Marks, Deputy Director Steven Ferguson, Assistant Director |
| 17 | Alexandra Shafer, Assistant Director Dean Ehler, Assistant Director |
| 18 | Mary Butterfield, Assistant Director Dennis Babka, Life & Health Supervisor |
| 19 | Karen Adams, Actuary William Robinson, Actuary |
| 20 | Arizona Department of Insurance 2910 North 44 th Street |
| 21 | Phoenix, AZ 85018 |
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EXHIBIT A

THE RECOMMENDED LOSS RATIO STANDARD IS 50%

PROPOSED PRIMA FACIE RATES FOR CREDIT PROPERTY INSURANCE ARE:

| SINGLE PREMIUM If the insurer charges a single of insured value shall be: | gle premium, the rate per 100 dollars |
|--|---------------------------------------|
| DUAL INTEREST | \$.50 |
| SINGLE INTEREST | \$.33 |
| MONTHLY OUTSTANDING BALA If the premiums are payabl balance, the rate per 100 dollars of | e monthly on an outstanding |
| DUAL INTEREST | \$.08 |
| SINGLE INTEREST | \$.05 |

DUAL INTEREST protects interests of both the borrower and the creditor SINGLE INTEREST protects only the creditor's interest in the property.

EXHIBIT B

| ARIZONA - CREDIT UNEMPLOYMENT PRIMA FACIE RATES | | | |
|---|--|--------------------------------------|------------|
| TABLE A | | | |
| SINGLE PREMIUM RATES PER \$10.0F MONTHLY BENEFIT PROVIDED | | | |
| | ximum Non Retr | | |
| , | Benefit Benefits | Benefits | |
| Po | eriod in 30 Day | 30 Day | |
| <u> </u> | Months Elim.Peri | od <u>Elim.Peri</u> | od . |
| _ | 6 0. | 12 0 | 0.16 |
| | 9 0. | 14 0 | 0.20 |
| | 12 0. | 16 0 | 0.23 |
| | 18 0. | 18 | 0.26 |
| | 24 0. | 20 0 | 0.29 |
| Mor | e than 24 0 | 21 (|),31 |
| | e Premiums are obtain rm of the loan in mon | ned by multiplying the above ths. | e rates by |

| | TABLE B | | |
|-----------------------|------------------|----------------------|--|
| MONTHLY PREMIUM RATES | PER \$10 OF MONT | HLY BENEFIT PROVIDED | |
| Maximum | Non Retro | Retro | |
| Benefit | Benefits | Benefits | |
| Period in | 30 Day | 30 Day | |
| <u>Months</u> | Elim, Period | Elim.Period | |
| 6 | 0.14 | 0.18 | |
| 9 | 0.17 | 0.23 | |
| 12 | 0.19 | 0.27 | |
| 18 | 0.21 | 0.30 | |
| 24 | 0.23 | 0,33 | |
| More than 24 | 0.25 | 0.35 | |

MONTHLY PREMIUM RATES PER \$100 OF MONTHLY OUTSTANDING BALANCE

EXAMPLES:

Rates stated as \$0.xx per \$100 of outstanding balance per month should be consistent with the above rates. To satisfy this requirement the following formula may be used:

 $M = R \times 10 \times P$

Where:

M = Monthly rate per \$100 of outstanding balance

R = Rate per \$10 of the monthly benefit term (from above monthly rates TABLE B).

P = Percent of outstanding balance required as the minimum monthly payment, but not less than 3.0% (to be expressed as a decimal in the formula).

Example (1): R = \$0.30 (30 cents) per \$10 of monthly benefit

P = Minimum monthly payment is 5% For P = 5%

Then M = $.30 \times 10 \times .05 = \0.15 (15 cents) per \$100 0f outstanding balance.

Example (2): R = \$0.30 (30 cents) per \$10 of monthly benefit

P = Minimum monthly payment is 3% For P = 3%

Then M = $.30 \times 10 \times .03 = 0.09 (9 cents) per \$100 0f outstanding balance.

MONTHLY PREMIUM RATES PER \$100 OF MONTHLY OUTSTANDING BALANCE

| EXAMPLES for P = 3% P = Minimum | | monthly payment is 3% | | |
|---------------------------------|---------------|-----------------------|--------------------|--------------------------|
| | R (from above | M = | R (from above | M = |
| | TABLE B) | R x 10 x .03 | <u>TABLE B)</u> | $R \times 10 \times .03$ |
| Maximum | Non Retro | Non Retro | Retro | Retro |
| Benefit | Benefits | Benefits | Ben e fits | Benefits |
| Period in | 30 Day | 30 Day | 30 Day | 30 Day |
| Months | Elim.Period | Elim.Period | <u>Elim.Period</u> | Elim.Period |
| 6 | 0.14 | 0.04 | 0.18 | 0.05 |
| 9 | 0.17 | 0.05 | 0.23 | 0.07 |
| 12 | 0,19 | 0.06 | 0.27 | 80.0 |
| 18 | 0,21 | 0.06 | 0.30 | 0.09 |
| 24 | 0.23 | 0.07 | 0.33 | 0.10 |
| More than 24 | 0.25 | 0.08 | 0.35 | 0.11 |

All of the the above are Single Life rates. Joint Life rates may not exceed 165% of the Single Life rates.

EXHIBIT C1

CREDIBILITY TABLE

| EARNED PREMIUM | CLAIM COUNT | CREDIBILITY FACTOR |
|----------------------|----------------|-----------------------|
| <24,000 | <6 | 0 |
| 24,000 to 43,999 | 6-10 | 0.15 |
| 44,000 to 67,199 | 11-16 | 0.20 |
| 67,200 to 97,199 | 17-23 | 0,25 |
| 97,200 to 133,199 | 24-32 | 0.30 |
| 133,200 to 173,999 | 33-42 | 0.35 |
| 174,200 to 219,599 | 43-54 | 0.40 |
| 219,600 to 271,199 | 55-67 | 0.45 |
| 271,200 to 327,599 | 68-81 . | 0.50 |
| 327,600 to 389,999 | 82-97 | 0.55 |
| 390,000 to 458,399 | 98-113 | 0.60 |
| 458,400 to 531,599 | 114-132 | 0.65 |
| 531,600 to 609,599 | 133-151 | 0,70 |
| 609,600 to 693,599 | 152-172 | 0.75 |
| 693,600 to 783,599 | 173-195 | 0.80 |
| 783,600 to 878,399 | 196-219 | 0.85 |
| 878,400 to 977,999 | 220-244 | 0.90 |
| 978,000 to 1,083,599 | 245-270 | 0.95 |
| 1,083,600 + | 271+ | 1.00 |

IF INCURRED CLAIM COUNTS ARE AVAILABLE, USE THEM TO DETERMINE THE CREDIBILITY. IF NOT, USE ANNUAL EARNED PREMIUM. FOR 6-10 CLAIMS THE CREDIBILITY FACTOR IS 0.15.

THE EXPERIENCE PERIOD FOR THIS TABLE SHALL BE AT LEAST ONE FULL YEAR AND SHALL NOT EXCEED THREE SUCCESSIVE YEARS

| ANNUAL EARNED PREMIUM | CREDIBILITY FACTOR |
|--------------------------|-----------------------|
| <24,000 | 0 |
| 24,000 to 43,999 | 0.15 |
| 44,000 to 67,199 | 0.20 |
| 67,200 to 97,199 | 0.25 |
| 97,200 to 133,199 | 0.30 |
| 133,200 to 173,999 | 0.35 |
| 174,200 to 219,599 | 0.40 |
| 219,600 to 271,199 | 0.45 |
| 271,200 to 327,599 | 0.50 |
| 327,600 to 389,999 | 0.55 |
| 390,000 to 458,399 | 0.60 |
| 458,400 to 531,599 | 0.65 |
| 531,600 to 609,599 | 0.70 |
| 609,600 to 693,599 | 0.75 |
| 693,600 to 783,599 | 0.80 |
| 783,600 to 878,399 | 0.85 |
| 878,400 to 977,999 | 0.90 |
| 978,000 to 1,083,599 | 0.95 |
| 1.083.600 + | 1.00 |

NOTES:

(1) Use this Table to calculate T (the credible Loss Ratio)

If: A = Actual Incurred Loss Ratio

and: E = Expected Incurred Loss Ratio = 50% = .50

and: Z = The Credibility Factor from the above Table

Then: $T = (Z \times A) + ((1-Z) \times E)$

Rate Deviation Calculation Factor = T/E

(2) The experience period to which this table applies shall not be less than 1 year nor greater than 3 years.